

## **Example Financial Planning Topics**

Goal Clarification	Exercises
<ul><li>☐ Aligned intentions and values</li><li>☐ Statement of financial purpose</li><li>☐ SMART prioritization</li></ul>	<ul><li>□ Net worth forecast</li><li>□ Cash flow, emergency fund, and liquidity</li><li>□ Money/life expense review</li></ul>
Risk Management/Insurance	Investments
<ul> <li>☐ Health</li> <li>☐ Short term/long term disability</li> <li>☐ Property &amp; casualty</li> <li>☐ Earthquake/flood/umbrella</li> <li>☐ Life insurance</li> <li>☐ Long term care</li> <li>☐ Unemployment</li> <li>☐ Social Security/Medicare</li> </ul>	<ul> <li>☐ Risk tolerance</li> <li>☐ Event horizons / investment timelines</li> <li>☐ Investment Policy Statement</li> <li>☐ Allocation, diversification, and expenses</li> <li>☐ Accumulation order of operations</li> <li>☐ Real estate, collectibles, etc.</li> </ul> Financial Independence
Employee Benefits	<ul><li>Financial Independence, Next Endeavor</li><li>Options for transition</li></ul>
<ul> <li>□ 401(k), 403(b), pension, etc.</li> <li>□ Health Savings Account (HSA)</li> <li>□ Flexible Spending Accounts (FSAs)</li> </ul>	☐ Healthcare options  Estate Planning
<ul> <li>□ Restricted Stock Units (RSUs)</li> <li>□ Employee Stock Purchase Plan (ESPP)</li> <li>□ Stock options (ISOs, NQSOs)</li> </ul>	<ul> <li>□ Beneficiary designations</li> <li>□ Account titling</li> <li>□ Custody of minor children</li> </ul>
Career	<ul><li>☐ Healthcare Power of Attorney (POA)</li><li>☐ Living will</li></ul>
<ul><li>□ Pay statement and compensation review</li><li>□ Career trajectory</li></ul>	☐ Lifetime gifting strategy☐ Probate
Tax Planning	<ul><li>☐ Estate tax</li><li>☐ Continuity of access</li><li>☐ Last will &amp; testament</li></ul>
<ul><li>☐ Tax return review</li><li>☐ Earned, investment, and passive income</li><li>☐ Asset location</li></ul>	Giving
<ul> <li>□ Qualified accounts – regular, bonus, IRA</li> <li>□ Capital gains, tax loss harvesting</li> <li>□ Tax deferred / tax advantaged investments</li> <li>□ Marginal and effective tax rates</li> <li>□ Roth conversions</li> </ul>	☐ Education planning / college aid ☐ Major events — weddings, births, etc. ☐ Intergenerational wealth transfers ☐ Charitable giving
Housing	Other
Rent vs. buy Home purchase or sale Credit and mortgage analysis Renovation/remodel	<ul> <li>□ Debt repayment/forgiveness</li> <li>□ Family financial planning</li> <li>□ Automobile purchase</li> <li>□ Vacation/travel/camps</li> <li>□ Financial literacy</li> </ul>